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## **Dell to buy Austin's MessageOne for \$155M**

Computer giant **Dell Inc.** will buy **MessageOne Inc.** -- which was started by Michael Dell's younger brother -- for \$155 million.

Austin-based MessageOne, which provides email management, archiving, business continuity and other technology services, has more than 180 employees in Austin. The firm has raised more than \$33 million in venture capital.

MessageOne's suite of services helps eliminate the downtime and complexity associated with managing, archiving, e-discovery, and long-term storage of email.

"This is a valuable acquisition for Dell. MessageOne's offerings add key capabilities to our growing SaaS-enabled services portfolio for the most critical application to businesses of any size - e-mail," says Steve Schuckenbrock, president, Dell Global Services, and chief information officer.

The company currently has 1,200 businesses and organizations on its customer roster.

Founded in 2001 by Adam Dell, Michael Dell's younger brother, MessageOne specializes in keeping companies' email working, even in the event of fires, floods and other disasters. The company also provides email archiving services.

The purchase of MessageOne is the latest of several acquisitions Dell has made to increase business IT services and essentially become more of a one-stop-shop for technology. Recent deals include the \$1.4 billion acquisition of data storage software firm EqualLogic Inc. and the British IT firm The Networked Storage Co.